

# **Confidential Membership Application**

## **Ultimate “Fast-Track” Team Coaching Program**

### **Step 1: Membership Coachability Index**

Circle the number that comes closest to representing how true the statement is for you right now. Then, score yourself using the key at the bottom of the page. We need for you to be at a place in life where you are coachable.

This questionnaire helps us, and you, discover how willing you are right now. How Coachable are you?

<b>Less</b>	<b>More</b>	<b>Statement</b>
1	2 3 4 5	I can be relied upon to be on time for all calls and appointments.
1	2 3 4 5	This is the right time for me to accept coaching.
1	2 3 4 5	I am fully willing to do the work and let the coach do the coaching.
1	2 3 4 5	I keep my work without struggling or sabotaging.
1	2 3 4 5	I'll give the coach the benefit of the doubt and “try on” new concepts or different ways of doing things.
1	2 3 4 5	I will speak straight (tell what's really true) to the coach.
1	2 3 4 5	If I feel that I am not getting what I need or expect from the coach, I will share this as soon as I sense it, and ask that I get what I want and need from the relationship.
1	2 3 4 5	I am willing to eliminate or modify the self-defeating behaviors that limit my success.
1	2 3 4 5	I have adequate funds to pay for coaching and will not regret or suffer about the fee. I see Coaching as a worthwhile investment in my life.
1	2 3 4 5	I am someone who can share the credit for my success with the coach.

\_\_\_\_\_ TOTAL SCORE (Add up all numbers)

### **SCORING KEY**

10-20 Not Coachable right now; 21-30 Coachable but make sure ground rules are honored; 31-40 Coachable; 41-50 Very Coachable. Ask the coach to ask a lot from you!

**Step 2: Tell Me About Your Business**

Rate the following on a scale of 1-5, according to how much of a challenge they are for you: (1=A big problem for you, 2=Medium problem, 3=Somewhat of a problem, 4=Rarely, 5=Not a problem for you)

- \_\_\_\_\_ Generating More Motivated Sellers                      \_\_\_\_\_ Increasing Profit On Each Deal
- \_\_\_\_\_ Raising Private Money    \_\_\_\_\_ Overcoming fear
- \_\_\_\_\_ Structuring my business so it runs smoothly and I don't have to get bogged down in busy work
- \_\_\_\_\_ Leading an outstanding lifestyle and taking as much time off as I'd like
- Number of hours you work in real estate weekly \_\_\_\_\_ Weeks of vacation you'll take this year \_\_\_\_\_
- Number of hours you'd LIKE to work weekly \_\_\_\_\_ Weeks off you'd LIKE to have each year \_\_\_\_\_
- How many properties you currently own or control \_\_\_\_\_
- You will commit to devoting 10 or more hours per week to real estate \_\_\_ yes \_\_\_ no
- How many properties would you like to own or control in 12 months \_\_\_\_\_
- If you stay with your current business, will you be financially independent in 3-5 years \_\_\_ yes \_\_\_ no

**Step 3: Briefly describe why you feel you're a good candidate for this program**

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**Step 4: Previous Education** - What real estate education do you have (include books, seminars, boot camps etc.) that you have participated in.

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**Step 5: Previous Experience** - What real estate experience do you have?

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**Step 6: Please Tell Me How To Contact You If You're Accepted Into Our Program:**

Your Name: \_\_\_\_\_

Company: \_\_\_\_\_

Mailing Address:  
\_\_\_\_\_

City, State, Zip:  
\_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Your Final Step:**

Complete this application and

FAX to (866) 528-4215

E-mail: [Duncan@DuncanWierman.com](mailto:Duncan@DuncanWierman.com)

*I will notify you by email or phone within two days if you are being considered for my coaching program.*